



# Making the most of your resources: a self-auditing exercise

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## Self-auditing

- Internal analysis
  - Mapping the structures (central administrative offices, schools/department) that are involved in internationalization activities
  - Decide which are the structures that need to be strengthened
  - Create working groups on strategic processes
    - Coordination by a project manager in the start-up phase





#### Macro-processes

- International relations and agreements
- International seminars/events
- International projects (research & education)
- Student and staff mobility

Services





#### International relations and agreements

- Objectives: development of international relations with (strategic) partners
- Different level of partnerships (Kings College Classification)\*
  - Level one Strategic centrally funded
  - Level two Faculty level, faculty funded
  - Level three Individual links

\* Fielden J., The Management of Internationalisation in universities





#### International relations and agreements

- Strategic support in establishing new partnerships
  - providing information on the profile/reputation of the partner
  - defining criteria for partnerships
  - encouraging/discouraging the signatures of agreements with specific institutions





#### International relations and agreements/2

- Drafting of guidelines for International Agreements
  - Creation of draft models to be used by teaching staff when starting an agreement
- Defining approval procedures
  - Degree Programme/School
  - Academic Senate /Board
- Signature of the agreement
  - Authorised signatories





#### International relations and agreements/3

- Review of proposed agreements
- Support in the negotiation phase
- Paper and digital archive of agreements signed
- Monitor and review the effectiveness of the agreements signed





#### International relations and agreements/4

- Standards and procedures need to be jointly defined by faculty members and by professionals
- They have to be valid for the whole institution
- The unit in charge should be placed at the central administration level





#### International seminars/events

- Support to faculty in organising international events
- Very important to define the level of service
- Decide which events are of interest for the whole institution
- A central office or departmental offices or both according to the strategy
  - In any case an institutional communication policy has to be adopted (branding)





#### International research & education projects

- The setting up of an international projects office is recommended if it is considered strategic to increase the number of international grants/projects approved
- The office can provide services both for research and education projects although they imply different competences and approaches





#### International projects office

#### Main tasks

- Dissemination to schools/departments of information relevant to international grants/funding
- Technical support in writing grants proposal
- Financial and administrative support in managing approved projects





## International projects office/2

- Define the level of services
  - Very important to define the extent to which the office provides its service
- Recruit or train the right professionals
  - It is a highly specialise job that needs specific competences





#### Student and staff mobility

- For whom?
- Internal division of tasks
- Information
  - Internal
  - External
- Promotion
  - Internal
- Level of service
- Evaluation





### Group discussion

# A self-auditing exercise on internationalization processes

- Group discussion
  - Group A: Qasemi Academic College of Education, Kaye Academic College of Education, Shenkar, Braude
  - Group B: Beit Berl College, The Max Stern Yezreel Valley
    College, Sapir College, Ort Hermelin
- 20 minutes discussion
- 10 minutes reporting to the whole class





#### Services

- Library
- Information centres / reception
  - Also at department level
- Human resources department
- Student advisors
- Student health services
- Registration
- International office





#### Services/2

- Before arrival
  - Web
  - Direct contact
- Accommodation
- Upon arrival
  - Students, teachers, researchers and staff
- During stay
- After leaving
- Evaluations





## Services/3

- Preparation before leaving
  - Students
  - Teachers, reserarchers and staff

- During stay abroad
- After returning
  - Evaluations
  - Sharing the experience





#### International recruitment

- Strategy
  - Geographical priorities
  - Subject areas
  - Programmes
  - Methods
    - Fairs, social media, partners, visits
- Evaluation
  - Over time





#### Internationalisation at Home

- Course content
- Literature choices
- Guest lecturers
- Intercultural communication courses
- Education in other languages
  - By department
  - Joint packages
- Evaluation through course evaluations etc





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